siteXcell

TELCO PROPERTY AGENTS

Australia's advocate for smarter telco property management

✓ Licensed Real Estate Agents across Australia and NZ

✓ Member of the FMA ✓ Member of the PCA

✓ Accredited WiredScore Professional

Capability statement

Your independent telco property advocate since 2005

‘I just want to thank siteXcell for their very professional advice throughout this saga dealing with the telco. Its report was invaluable. If the opportunity arises, I will not hesitate to highly recommend your services.’

Hugh, NSW

Click or scan for more testimonials

Thank you for connecting with siteXcell, Australia's only fully independent telecommunications consultancy and services firm.

Since 2005, siteXcell has helped thousands of clients across the country in their dealings with telecommunications carriers.

We support property owners to get better, more equitable outcomes and have successfully negotiated billions of dollars worth of deals. Our unique skillset enables us to act exclusively for property owners, managers and critical infrastructure owners.

Through our expert advice and extensive industry experience, we work to unlock the potential of your telecommunications site while diminishing the risk to you or your business.

In addition, as a licensed real estate agent, we can support clients with an end-to-end offer that covers the full spectrum of telco management requirements, from collecting carrier rents to handling mobile tower lease negotiations.

Rest assured, we are 100% independent and committed to making recommendations that have your best interests in mind.

Our commitment is to level the 'playing field' when dealing with telecommunications carriers and infrastructure operators.

You can always expect:

- A service free from conflicts of interest and
- We will always act in your commercial and operational best interests, not the carriers'.

siteXcell has set itself the goal to be the Asia Pacific's most successful telco property advocate, and we're well on the way to achieving that vision.

The following capability statement provides an overview of our services, experience, and track record supporting clients across Australia.

For additional information, please visit our website or contact any of our experienced consultants directly.

Lisa Hall

Managing Director

Services Snapshot

Full Telco Management Agency Services

From collecting carrier rents to lease negotiations we take care of all your needs.

Telco lease negotiations

Our expert team work on your behalf to protect your commercial interests and secure optimised outcomes.

Property access management

We provide owners with confidence by ensuring subcontractors adhere to access protocols and procedures.

Land Access Activity Notices

We manage and handle LAAN requests and can advise if you have any grounds for objection.

Identifying unauthorised equipment

Our team specialises in facilities audits and can quickly identify unauthorised installations.

Strategy and advice

Our professionals can advise you on the best approach for protecting your assets and maximising your returns.

Co-siter Access Management system

Our secure online access management portal provides real-time status updates to all parties.

co-siter™
Telco Site Access Portal
by siteXcell

Telco Site Evaluation Audits

Get the full picture of all the telco equipment located on your premises.

Experience counts

At siteXcell, our team are experts in understanding and negotiating the telco property sector. We pride ourselves on an enthusiastic and professional approach designed to add value for our clients.

Our Directors have more than 60 years combined experience dealing with telecommunications-related transactions and installations. Our experienced team members have all held senior roles in construction, engineering, and project management, working across Australian and international telecommunications markets.

siteXcell has offices in Brisbane, Sydney, Melbourne and Adelaide with the ability to meet and assist our clients anywhere in Australia.

We are proud to be Australia's largest and most effective client advocate dealing with telecommunications carriers.

We take care of everything

From collecting carrier rents to handling mobile tower lease negotiations, siteXcell is your go-to provider for comprehensive management of your telco needs.

40,000+
access and LAANs
5,500+
advisory projects
$9m+
back rent claims
$3b+
brokered deals
60 Years
directors' combined experience
1,000's
of very satisfied clients

SiteXcell is Australia's leading telco management agent, exclusively representing property owners in telecom property negotiations with carriers.

‘Just want to let you know that the work siteXcell has recently completed for my Office building Owner has been outstanding and has provided real tangible positive results when dealing with various telco carriers. The world of telecommunications can be very confusing for most building owners so to have someone with your experience and knowledge to provide advice for the building owner is invaluable.’

Glen Mckernan

GM Growth Consulting

Click or scan for more testimonials

Delivering better value for all Australians

siteXcell works with a growing number of government organisations, helping them unlock millions of dollars in previously unrealised value across their portfolios. This ultimately delivers a better outcome for taxpayers and ratepayers.

Government clients include:

Penrith City Council (NSW)

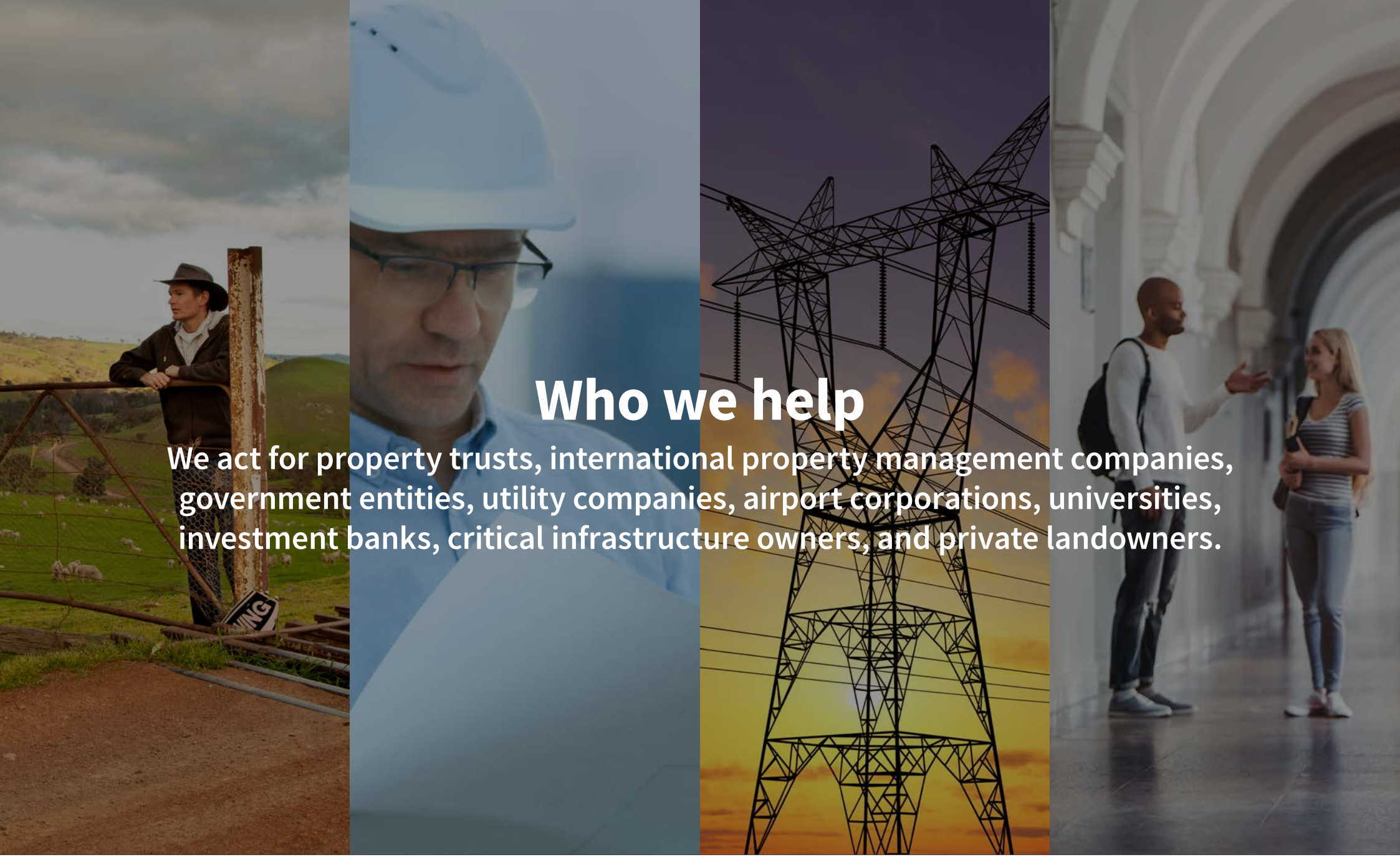
Blue Mountains City Council (NSW)

Eurobodalla Shire Council (NSW)

Goulburn Murray Water (VIC)

Shire of Serpentine Jarrahdale (WA)

Click or scan to find out more



Who we help

We act for property trusts, international property management companies, government entities, utility companies, airport corporations, universities, investment banks, critical infrastructure owners, and private landowners.

Some of our clients

Get a better deal today

Call us **1300siteXl** (1300 748 395)

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